



Scratching posts, dog beds and hamster houses - TRIXIE has been supplying specialist retailers with products for pets for 50 years. And with great success. Our extensive range is exported worldwide, while the entire logistical support and processing is carried out from our company headquarters in Tarp near Flensburg. We attach particular importance to a well-functioning corporate culture that is characterized by respect and fairness. You can also become part of our team!

To support and develop our TRIXIE distribution partners worldwide we are looking for a full-time

## Key Account Manager Export (f/m/d)

### Your responsibilities:

- Support and supervision of sales activities with our long-term distribution partners in Italy, Spain and Portugal
- Development of new wholesale partnerships in selected countries outside of Europe with a focus on Africa
- Acquiring new Key Accounts from non-pet specialized trade for our second brand jollypaw and private label solutions we offer

- Frequent travel to the countries and areas of your supervision, participation in trade fairs abroad
- Implementation, monitoring and support of sales activities for the TRIXIE Key Accounts you will supervise
- Processing of export wholesale orders

### Your skills:

- A sound sales education and/or a comparable university degree
- Preferably sales experience in the pet industry or Key Account experience in retail
- An organised and independent work ethic
- Fluent in English, Italian and Spanish are beneficial
- Enjoy interacting with people and an interest in foreign cultures as well as a high willingness to travel

This role can also be carried out from a residence in a Central or Southern European country, in close coordination and cooperation with our head office in Tarp.

### We offer you:

You can expect an appreciative and respectful working atmosphere and a great team. We offer you a secure job in a crisis- and future-proof industry.

What other benefits are there? [Click here for our benefits!](#)

We welcome all people - regardless of age, ethnic origin and nationality, gender and gender identity, physical and mental abilities, religion and ideology, sexual orientation and social background.

Please state your salary expectations in your application.



#### **TRIXIE Heimtierbedarf GmbH & Co. KG**

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Jetzt bewerben